



**PUBLIC-PRIVATE PARTNERSHIPS
AND
SOCIAL EQUITY CROWDFUNDING**

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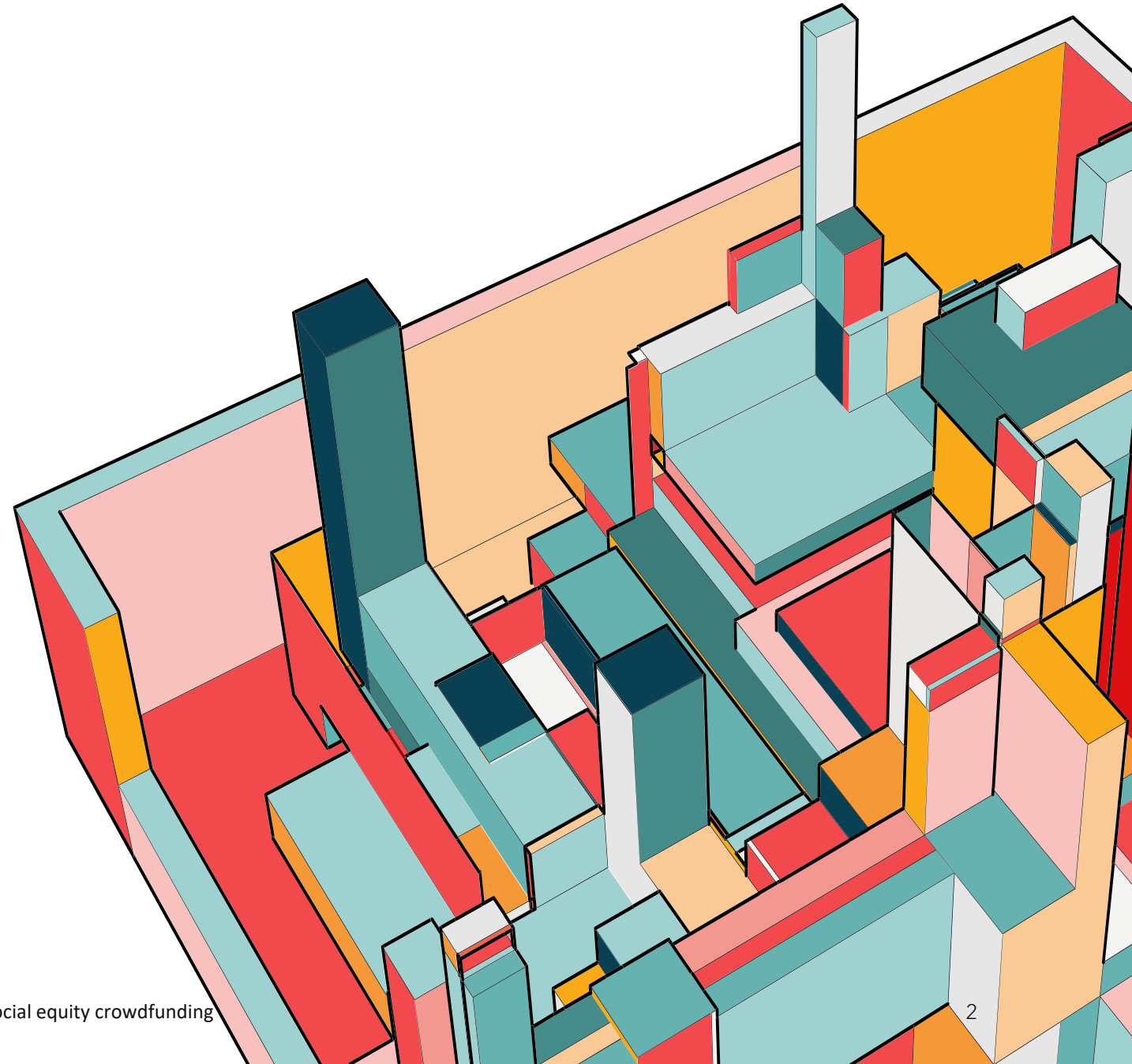
WHO WE ARE

FIABCI, founded in 1951 in Paris, is a worldwide business networking organization for all professionals associated with the real estate industry. www.fiabci.org

IL PUNTO/CORFAC Int. is an advisory company active in the assessment and structuring of complex project. www.ilpunto-re.eu

LEXCC is a legal law firm focusing on the crowdfunding, securitization and alternative investment funds. www.Lexcc.eu

RE-ANIMA is social equity crowdfunding platform licensed by CONSOB (the Italian stock exchange Authority). www.re-anima.com



ISSUE: HOW TO FINANCE PUBLIC PROJECT

PRIVATE FUNDING

Public-private partnerships (“PPPs”) allow government projects, such as sport centers, bridges, or hospitals, to be completed with all or in part private funding.

FINANCIAL MARKET FUNDING

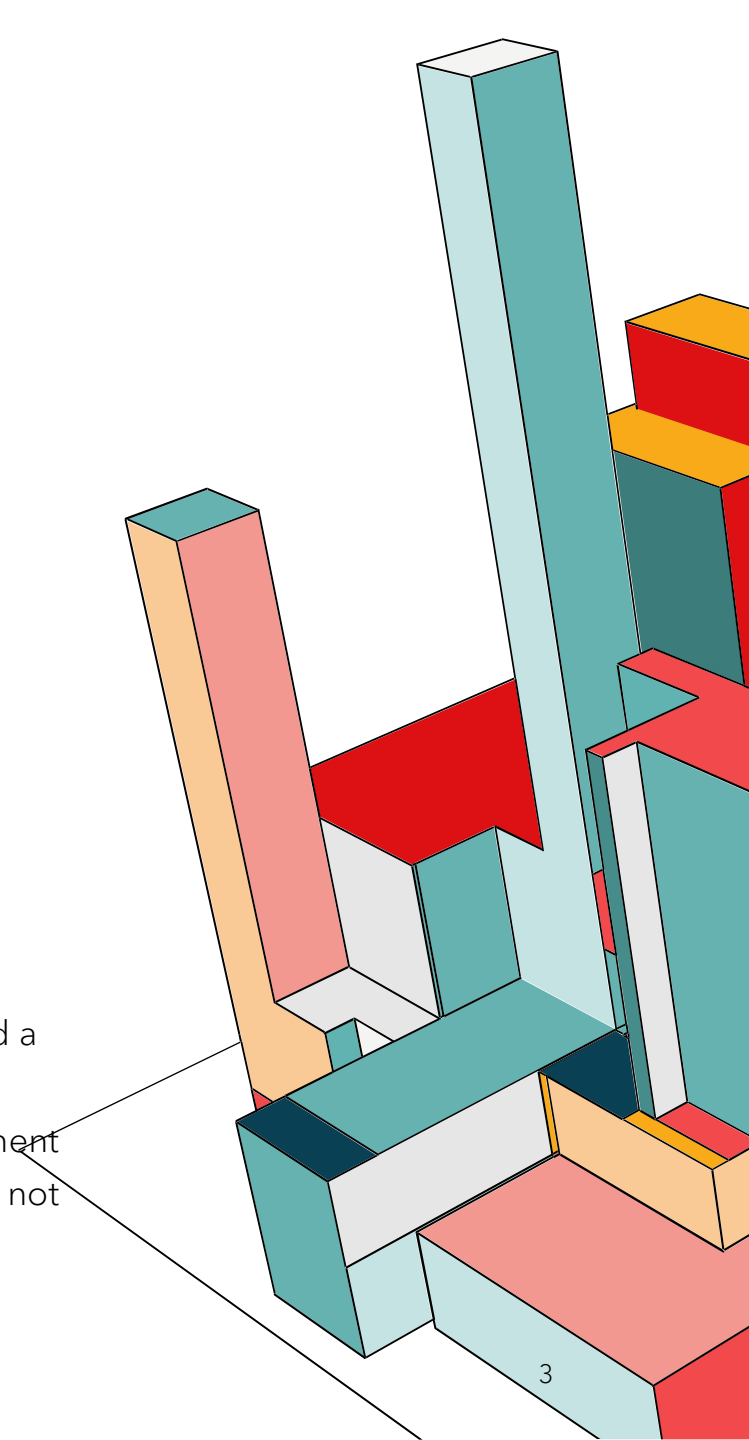
European green bond (EUGB), European Long-Term Investment Fund (ELTIF), Social Impact Bond (SIBs), Outcome Base Contract (OBC), Project Bonds are all financial instrument which can support public initiatives.

CROWDFUNDING

Investment-based crowdfunding provides a viable and significant opportunity for public bodies seeking additional models of finance for public infrastructure projects, whilst also growing local engagement between the public sector and their community

CORPORATE SOCIAL RESPONSIBILITY:

The level of promoting the society's interests and a route to sustainable and inclusive recovery is monitored in the not financial information statement issued by the all the maior business group in the not financial and sustainable statement.





SUGGESTIONS

Risk assesment and Value for Money

PPP programs require an assessment of whether a PPP is likely to offer better value for the public than traditional public procurement—o called *value for money analysis* (“VMA”).

The VMA shall consider also the financing aspects in order to be consistent with the entire PPP and in particular the financial market ad well as the local society.

MANAGING COMPANY, REVENUES

The Private Sector shall born all or in part the risks of the results of the PPP; on the other side the management of the infrastructure shall be directly kept a profesional managing company part of the PPP agreements

USE ALL THE PROJECT FINANCING TOOLS

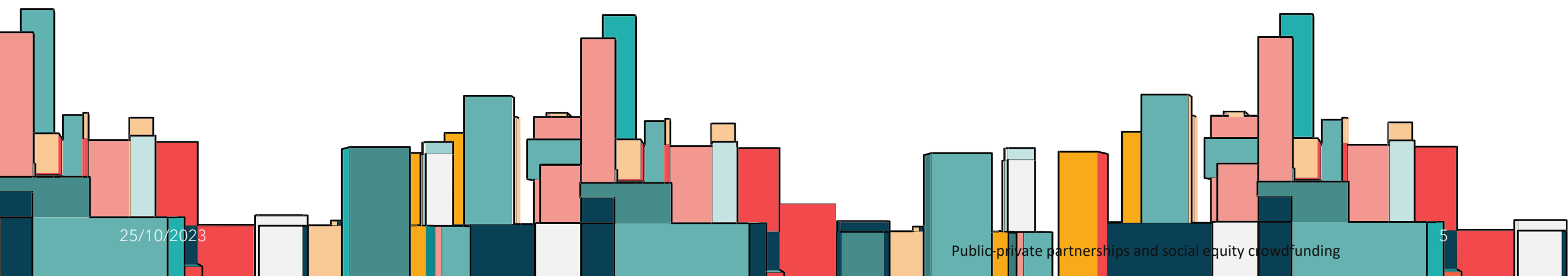
Not only loan and security package, but crowdfunding, bonds, equity and moreover clear definition of the sustainable goals pursued

REVIEW OF THE EUROPEAN PUBLIC-PRIVATE PARTNERSHIP MARKET IN 2022

Released on March 2023 by European Investment Bank and EPEC

Taking in consideration only projects involving more than € 10 mil of private financing

- 45 public-private partnership transactions reached financial close for an aggregate value of €9.8 billion.
- In value terms, the market increased by 17% compared to 2021.
- The number of projects increased by 2% compared to 2021.
- The most active market was France both in terms of value and number of projects.
- 15 countries closed at least one public-private partnership project compared to 14 in 2021.
- Transport was the largest sector both in terms of value and number of projects.
- The rise in demand/revenue-based projects continued with 70% of transactions taking this form.



THANK YOU

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